



# Greater Miami Jewish Federation

2016-2017 Report to the Community



**THE  
POWER  
OF YOUR  
DONATION**

Visit [JewishMiami.org](http://JewishMiami.org)



**The Mission** of the Greater Miami Jewish Federation is to mobilize human and financial resources to care for those in need, strengthen Jewish life and advance the unity, values and shared purpose of the Jewish people in Miami, in Israel and around the world.

**1 in 8**

Jewish Miamians receives some form of financial assistance through the Annual Federation/UJA Campaign.



**88¢**

of every dollar donated to the Greater Miami Jewish Federation goes directly to support programs and services.



**THE  
POWER  
OF YOUR  
DONATION**



# Greater Miami Jewish Federation

**Bringing together Miami’s diverse Jewish community...**  
**Meeting Jewish needs and advancing Jewish life...**  
**Responding to crises at home and abroad...**  
**Planning for our shared Jewish future...**



**W**hether your support comes through the Annual Greater Miami Jewish Federation/UJA Campaign, a supplemental donation, a charitable fund through The Foundation of the Greater Miami Jewish Federation, or a commitment to Create a Jewish Legacy (CJL), your donation has the power to make a greater impact than you might imagine.

### In fact, you should know:

- Your Federation support funds more than **100 vital agencies and programs in Miami, in Israel and in more than 70 other countries worldwide**. You sustain a reliable safety net of social services; maintain meaningful educational and identity-building initiatives; provide critical rescue and relief to individuals and communities touched by natural disasters, wars and acts of terror; and help to ensure a bright tomorrow for the Jewish people.
- Your Federation donation fulfills your philanthropic intentions in the most effective and efficient way possible. A full **88 cents of every dollar** you donate to the Annual Federation/UJA Campaign goes directly to support the programs and services you care about — and many you may not even know about — to make a difference in thousands of lives **365 days a year**.
- Your Federation is a **volunteer-driven organization**, powered by passionate, caring people who give their time to make our world a better place. **Nearly 1,000 Federation volunteers** thoughtfully guide the distribution of financial resources, use advocacy efforts to leverage Federation dollars and secure additional funding, and provide thousands of hours in hands-on assistance to community organizations and their clients.

**Since our founding in 1938**, the Greater Miami Jewish Federation has remained proudly dedicated to the sacred principle that “All Jews are responsible for one another.” You bring this value to life through your support, and we thank you for your steadfast trust and partnership.

**Amy N. Dean**  
Chair of the Board

**Jacob Solomon**  
President and Chief Executive Officer



# CARING FOR THE VULNERABLE IN MIAMI



- Helping the elderly access social services through the JCS Senior Ride program
- Enabling needy families to shop privately for kitchen essentials at the JCS Kosher Food Bank



# EDUCATING AND BUILDING JEWISH IDENTITY



## Teaching the lessons of the Holocaust through the Leo Martin March of the Living

Each and every day, the Greater Miami Jewish Federation sustains a vital safety net of programs provided by our local partner agencies — such as Jewish Community Services of South Florida (JCS) — to thousands of needy individuals and families. In fact, 1 in 8 people in Miami's Jewish community depends on Federation and our partners for some form of financial assistance. This includes help with food, home care, counseling, scholarships, housing-related emergencies, and much, much more.

As we support these essential services today, we are also looking ahead to tomorrow. A strong Jewish future depends on a strong Jewish community, and Federation provides critical funding to day schools and congregational schools, three Jewish community centers, the Center for the Advancement of Jewish Education, and seven Florida Hillels, among others. Through education and engagement, we are creating deep and lasting connections to Jewish values and traditions.

*For a complete list of local partners, please see page 11 of this Annual Report.*



Promoting  
Jewish  
literacy  
through  
PJ Library  
in Miami



# CARING FOR JEWS IN ISRAEL



👉 Welcoming French Jews making *aliyah* (immigrating) to Israel

👉 Supporting soldiers in Israel without family nearby (lone soldiers)



# CARING FOR JEWS WORLDWIDE



- Supporting the Ethiopian-Israeli community of Pardes Channa-Karkur
- Feeding frail seniors in the former Soviet Union through JDC soup kitchens



**T**hrough ongoing partnerships with The Jewish Agency for Israel, the American Jewish Joint Distribution Committee (JDC), World ORT and numerous other nongovernmental organizations, Federation works every day to bring help and hope to Jews in need in Israel and in more than 70 other countries.

Whether they are experiencing poverty or political strife or have suffered from a natural disaster, terror attack or act of anti-Semitism, members of our worldwide Jewish family rely on Federation and our overseas agencies for vital social services, emergency relief and programs to take them out of harm's way.

At the same time, we are helping new generations of Jews connect

to their Jewish identity through educational, recreational and community-building programs.

Federation is bringing at-risk Jews home to Israel and helping them adjust to their new lives. We are assisting needy Israelis with financial aid, food, housing, tutoring and employment training and we are empowering Israeli women and children by effecting social change.

Miami's long-standing partnership with the Negev city of Yerucham further reinforces the deep connection between Miami and Israel, strengthening our shared sense of peoplehood and also bringing Israel to Miami.



# COMMUNITY DOLLARS AT WORK LOCALLY 2016-2017

## IN MIAMI

### A Safety Net for the Vulnerable



#### 165,000+ kosher meals

were provided to seniors through Jewish Community Services of South Florida (JCS) home delivery and congregate meal programs.



#### \$117,000+ in emergency grants and burial assistance

were provided for people experiencing hardship.



#### 115 Jewish children

— victims of abuse or neglect — received child welfare services from Jewish Adoption and Family Care Options (JAFCO).



#### 600+ Holocaust survivors

received comprehensive, personalized case management services through JCS to ensure safe, independent living.



#### 197 Jewish jobseekers

who received job counseling and placement services through JWorks Miami were successful at gaining employment.

### Educating and Advancing Jewish Identity



#### 2,000 youth and young adults

experienced Israel through Alexander Muss High School in Israel, Taglit-Birthright Israel, Diller Teen Fellows, the Leo Martin March of the Living, Masa and Onward Israel.



#### 194 children

received scholarships to attend Jewish overnight camps across the U.S.



#### \$2 million+ in grants and scholarships

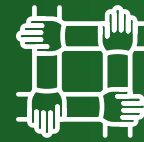
were allocated to 11 Jewish day schools and 11 congregational schools in Miami, impacting nearly 5,000 students.



#### 113,000+ people

— including students from schools, colleges and universities — visited the Holocaust Memorial Miami Beach, a program of the Greater Miami Jewish Federation.

### Building Our Community



#### 16,000+ volunteer hours

— equaling almost \$400,000 in paid time — were provided by 5,000 people to community organizations through Federation's Jewish Volunteer Center.



#### \$6.4 million in Homeland Security grants

were allocated over the past decade for Jewish community institutions, through advocacy efforts by Federation's Jewish Community Relations Council (JCRC).



#### 2,000+ Jews in home, hospital or institutional settings

received comfort and spiritual solace from visits by 30 Mishkan Miami chaplains and volunteers.



#### 2,500+ worshippers

joined in *Rosh Hashanah* and *Yom Kippur* services at Miami-area synagogues free of charge through the High Holiday Welcome Program.



# COMMUNITY DOLLARS AT WORK OVERSEAS 2016-2017

**GREATER  
MIAMI  
JEWISH  
FEDERATION**

## IN ISRAEL

### Caring for Our Jewish Family



#### **52,000+ elderly**

were able to live at home with dignity and independence through support services and social activities in more than 260 funded communities.



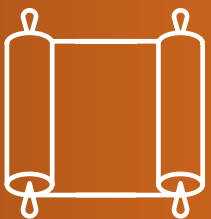
#### **\$676,000 in emergency grants**

were provided by The Jewish Agency for Israel's Fund for Victims of Terror to 627 families affected by arson fires in Israel.



#### **4,883 French immigrants**

received emotional and financial support to acclimate to their new home in Israel.



#### **\$1.6 million funded 27 programs**

supporting Reform, Conservative and Modern Orthodox education in Israel, significantly bolstering the presence of these movements in Israel and helping ensure religious diversity and inclusion.



#### **12,800 victims of domestic violence and sexual abuse**

in southern Israel received emotional support via an emergency hotline.



#### **833 at-risk youth**

lived in four Jewish Agency for Israel youth villages and received intensive, holistic services.

## WORLDWIDE

### Safeguarding and Enriching Jewish Life



#### **122,000+ needy and elderly Jews**

in the former Soviet Union received a variety of welfare and relief supplies and services.



#### **520 impoverished individuals**

in Argentina received hunger relief assistance through the Mezonot program operated by the American Jewish Joint Distribution Committee (JDC).



#### **6,300 people in**

war-torn Ukraine received food, medicine and other essential supplies from the JDC.



#### **1,500 Jewish campers**

from more than 20 countries enjoyed immersive, inspiring Jewish experiences last summer — and every summer — at JDC's Camp Szarvas, helping build the next generation of Jewish leaders.



#### **8,000+ youth**

participated in Jewish Agency for Israel overnight camps in the former Soviet Union.



#### **2,000 communities**

worldwide joined in educational, engagement and identity-building programs led by 1,500 *shlichim* (Israeli emissaries).



# SUMMARY OF 2017-2018 ALLOCATIONS

## LOCAL AGENCIES AND SERVICES

### Jewish Education

Center for the Advancement of Jewish Education (CAJE)	\$1,155,741
Day Schools	
Day School Enhancement Grants	80,000
Day School Hardship Scholarships	150,000
Day School Reserve	12,000
Beth David/Gordon Day School	35,816
Hebrew Academy (RASG)	220,836
Hochberg Preparatory School, A David Posnack Jewish Day School	53,913
Keshet L.D.	153,687
Lehrman Community Day School	107,072
Mechina of South Florida High School	45,807
Scheck Hillel Community School	443,085
Temple Beth Am Day School	98,400
Yeshiva Elementary School	140,324
Yeshiva Toras Chaim/Toras Emes Academy of Miami	313,769
Holocaust Memorial Miami Beach	50,000
Holocaust Memorial - Targeted Grants	50,000
Jewish Museum of Florida-FIU	20,000
Limmud Miami	9,000
Sue & Leonard Miller Center for Contemporary Judaic Studies at the University of Miami	15,000
Synagogue School Supplemental Scholarship Program	80,000
Teacher Fringe Benefits Program	255,000

**Total** **\$3,489,450**

### Jewish Identity

Alexander Muss High School in Israel	\$145,645
BBYO	51,440
Dave and Mary Alper Jewish Community Center (Alper JCC) on The Jay Morton-Levinthal Campus	899,149
Galbut Family Miami Beach Jewish Community Center (Miami Beach JCC) on the Simkins Family Campus	366,500
High Holiday Welcome Program of the Greater Miami Jewish Federation	90,000
Florida Hillels (Central Florida Hillel, Hillel at FIU, Hillel at FSU, Hillel of Broward and Palm Beach, Hillels of the Florida Suncoast, UF Hillel, UM Hillel)	429,000
Israel Programs Scholarships	60,000
Michael-Ann Russell Jewish Community Center (MARJCC) on the Sanford L. Ziff Campus	928,099
Moishe House Miami	40,000
Onward Israel	45,000
Overnight Camp Scholarships	100,000
PJ Library	110,000
Southern NCSY	20,000
Taglit-Birthright Israel	211,526
The Tribe	8,000

**Total** **\$3,504,359**

### Social, Health and Human Services

Association for Jewish Special Education	\$1,000
Friendship Circle Miami	7,000
Friendship Circle of Miami Beach and North Dade	5,400
Hebrew Free Loan Association of South Florida	47,105
Helping Hands Kosher Food Ko-Op	6,000
Holocaust Survivors Program	145,750
Jewish Adoption and Foster Care Options (JAFCO)	20,000
Jewish Community Services of South Florida (JCS)	2,621,417
Jewish Volunteer Center of the Greater Miami Jewish Federation	57,000
JWorks Miami	93,252
Miami Jewish Health Systems	95,234
Mishkan Miami: The Jewish Connection for Spiritual Support	200,000
Mount Sinai Medical Center	42,420

**Total** **\$3,341,578**

### Jewish Incubator Grants

Beth David Congregation	\$3,700
Beth Torah Benny Rok Campus	3,100
Chabad Chayil	3,200
Congregation Dor Chadash	3,800
Friendship Circle of Miami Beach and North Dade	4,100
Fuente Latina	5,300
Hillel at FIU	2,500
Israeli American Council (IAC)	4,700
Galbut Family Miami Beach Jewish Community Center (Miami Beach JCC) on the Simkins Family Campus	5,500
Southern NCSY	4,200
The Shul of Downtown (YJP Miami)	4,400
Yehudi	5,500

**Total** **\$50,000**

### Women's Impact Initiative Grants

Dave and Mary Alper Jewish Community Center (Alper JCC) on The Jay Morton-Levinthal Campus	\$2,000
Jewish Adoption and Foster Care Options (JAFCO)	10,000
Jewish Community Learning Center	7,500
Jewish Education Center of South Florida	2,000
Jewish Women International	5,000
National Council of Jewish Women - Greater Miami Section	4,500
Southern NCSY	5,000
True Child	7,500
University of Miami Hillel	6,500

**Total** **\$50,000**

### Community Organization and Central Services

Agency Executives Retirement Plan	\$52,000
Audit and Accounting Fees for Local Agencies	191,703
Building Services	240,470
Contingency Reserve	100,000
Demographic Study	25,000
Greater Miami Jewish Federation Community Services, Planning & Allocations, Administration, Human Resources Development, Outreach Services, etc.	1,738,618
Jewish Community Relations Council of the Greater Miami Jewish Federation	257,741
Organization for Leadership Advancement in Miami of the Greater Miami Jewish Federation	51,748

**Total** **\$2,657,280**

**Total for All Local Agencies and Services** **\$13,092,667**

(Continued on next page)

**4-star**

rating — the highest possible  
— awarded to Federation from  
Charity Navigator, America's  
largest independent evaluator  
of charities.



# SUMMARY OF 2017-2018 ALLOCATIONS

(Continued from previous page)

## NATIONAL AGENCIES AND SERVICES

American Jewish Committee	\$3,000
Anti-Defamation League	3,000
Clal - The National Jewish Center for Learning and Leadership	1,500
Foundation for Jewish Camp	1,500
Hebrew Union College School of Jewish Communal Service	1,500
Hornstein Jewish Professional Leadership Program at Brandeis University	1,500
Hurricane Harvey Relief	208,495
Jewish Educational Loan Fund (JELF)	3,000
Jewish Labor Committee	1,000
Jewish War Veterans of the USA	1,000
JPRO Network	2,000
National Federation/Agency Alliance	233,700
70 Faces Media, American Jewish World Service, BBYO, HIAS, Hillel International, Jewish Community Centers Association of North America, Jewish Council for Public Affairs, JFNA Jewish Education and Engagement Unit, NCSEJ: National Coalition Supporting Eurasian Jewry	
Orthodox Union	1,000
Project Interchange, an Institute of the American Jewish Committee	2,000
Union for Reform Judaism	1,000
United Synagogue for Conservative Judaism	1,000
Wurzweiler School of Social Work at Yeshiva University	1,500
<b>Total</b>	<b>\$467,695</b>

## OVERSEAS AGENCIES AND SERVICES

The Jewish Federations of North America	\$5,677,216
American Jewish Joint Distribution Committee, Israel Action Network, The Jewish Agency for Israel, The Jewish Federations of North America and World ORT	
Argentina Welfare & Relief	27,000
Beit Issie Shapiro	62,000
Beit Singer	100,000
Elderly Welfare in the Former Soviet Union	252,000
Ethiopian-Israeli Initiative	90,000
Ethiopian National Project	55,000
Food Insecurity Amutot	60,000
Fund for Victims of Terror	50,000
Israel and Overseas Department	254,233
Israel Trauma Coalition	10,000
Masa Israel Journey	60,000
Migdal Ohr	10,000
Negev Funding Coalition	25,000
Partnership Initiative in the Israeli City of Yerucham	407,500
Religious Diversity	50,000
Women's Amutot Initiative	258,515
Venezuela Relief	250,000
Yad Sarah	100,000
<b>Total</b>	<b>\$7,798,464</b>
<b>Total for All Allocations</b>	<b>\$21,358,826</b>



# A SUCCESSFUL COMMUNITY COLLABORATION



**L** launched in January 2013, **Create a Jewish Legacy (CJL)** is a collaborative endowment program benefiting Miami’s Jewish agencies, synagogues, day schools and The Foundation of the Greater Miami

Jewish Federation. Offering donors the opportunity to leave a legacy to those organizations and/or areas of interest they care most about through a will or other financial vehicle, the partnership has celebrated five years of success.

**As of December 31, 2016:**

**672** individuals and families have signed declarations of intent valued at an estimated **\$41+** million in expectancies.

Organization volunteers and professionals have had **736** legacy conversations with prospective donors.

**\$4.2** million in cash has been received by beneficiary organizations.

## GREATER MIAMI JEWISH FEDERATION CONSOLIDATED FINANCIAL INFORMATION

**T**he following is a summary of the Greater Miami Jewish Federation’s audited Statement of Activities for the fiscal year ending June 30, 2016. For a copy of the full Financial Statements and Independent Auditor’s Report, please visit our website at [JewishMiami.org/financials](http://JewishMiami.org/financials).

### CONSOLIDATED STATEMENT OF ACTIVITIES

#### Revenues, Gains/(Losses) and Other Support

Campaign and Other Contributions, Gross	\$22,447,467*
Less:	
Grant from The Foundation of the Greater Miami Jewish Federation	(3,904,869)
Provision for Estimated Uncollectible Pledges	(359,066)
Merchant Fees	(82,349)
Non-Campaign Contributions and Bequests	38,140,951
Investment Income/(Losses)	(6,821,883)
Other Income	2,674,021
<b>Total Revenues, Gains/(Losses) and Other Support</b>	<b>\$52,094,272</b>

#### Expenses

Allocations/Grants	\$31,332,297
Program (Community) Services	8,387,453
Management and General	2,445,863
Fundraising	3,603,526
<b>Total Expenses</b>	<b>\$45,769,139</b>
Changes in Net Assets	\$6,325,133
Net Assets at Beginning of Year	219,703,819
<b>Net Assets at End of Year</b>	<b>\$226,028,952</b>

\*Federation’s 2016 Campaign closed at \$22,965,000. Due to the fact that Annual Campaigns cross multiple fiscal years, the total listed may differ from the amount at which the Campaign closed. This is in accordance with Generally Accepted Accounting Principles (GAAP).

# A GIFT FOR FEDERATION, FOR MIAMI'S JEWISH COMMUNITY, FOR ISRAEL, FOR THE FUTURE

**F**or more than half a century, The Foundation of the Greater Miami Jewish Federation has enabled countless philanthropic individuals and families to support vital services in Miami, in Israel and around the world through meaningful, strategic and tax-wise planned and legacy gifts.

At year's end, The Foundation held **\$282.2 million in 705 individual endowment and philanthropic funds, charitable funds and life insurance endowments**. This is an **increase of 10.5 percent** since 2015, net of all allocations.

During 2016, Foundation **donors contributed \$11.7 million** to establish **26 new funds** and **\$35.1 million** more to increase the value of existing funds.

**Grants** valued at **\$31 million** were awarded to Federation, our **beneficiary agencies** and other charities during 2016.

The **Jewish Community Trust Fund** is Federation's **unrestricted endowment**. It is a collection of unrestricted bequests, large and small, received over the last 50 years from donors seeking to enhance our collective Jewish future. In 2016, the Jewish Community Trust Fund made a **\$2 million unrestricted grant** for Federation-supported programs and services.

**Campaign Endowment Funds** are **permanent endowments** designated by donors to perpetuate an annual gift to the Federation/UJA Campaign. They provide support in the name of the donor or a loved one to help Federation continue to meet the needs of our community, locally and globally for generations to come. In 2016, The Foundation's **Campaign Endowment Fund and other Funds designated** for the Campaign made grants to the Federation/UJA Campaign totaling **\$2.4 million**.

A **Donor-Advised Fund** or **Philanthropic Fund** is a "charitable checking account" a donor can establish with even a modest amount of money. These funds allow donors to realize important **tax advantages** and make **charitable contributions** when the time is right for them.

A **Supporting Foundation** is a means by which donors can involve family members in their philanthropy. It is a separate corporate entity with most of the advantages of a Donor-Advised Fund and few of the disadvantages of a private foundation. It allows donors to make **charitable contributions** and realize important **tax advantages** on a larger scale.

The Greater Miami Jewish Federation received **98 grants** from **Foundation**



**Donor-Advised Funds** and **Supporting Foundations** valued at **\$1.6 million**. A total of **534** other qualified charitable organizations — Jewish and non-Jewish — in Miami and elsewhere, received an additional **\$24.4 million**.

**\$23.9 million** in **Jewish Community Trust Fund** assets

**\$25.4 million** in **Campaign Endowment Funds** assets

**231** **Donor-Advised Funds** through **The Foundation** with **\$117 million** in assets

**23** **Supporting Foundations** through **Federation** with **\$19.4 million** in assets

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**271** allocations valued at **\$5.4 million** to Federation's local and overseas partner agencies

**679** allocations valued at **\$7 million** to other Jewish programs and services in Miami, in Israel and around the world

**391** allocations to **non-Jewish organizations** in Miami, throughout Florida, and across the U.S. **valued at \$14.6 million**

## 2017-2018 OFFICERS



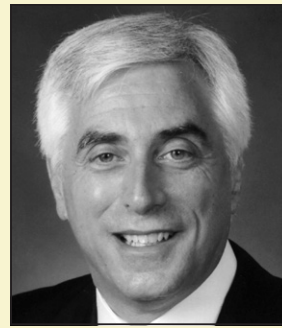
**Amy N. Dean**  
Chair of the Board



**Robert G. Berrin**  
Immediate Past Chair



**Sara Bejar**  
Vice Chair and  
Women's Philanthropy  
President



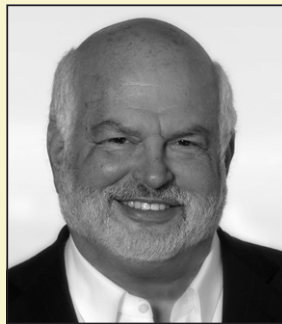
**Paul Berkowitz**  
Vice Chair and  
Administrative  
Committee Chair



**Mojdeh Khaghan Danial**  
Vice Chair and Planning  
and Distribution  
Committee Chair



**Michelle S. Diener**  
Vice Chair



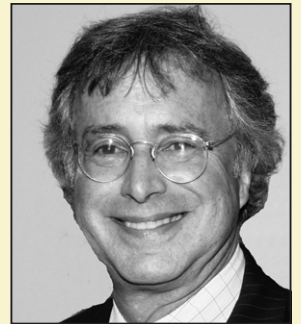
**Isaac K. Fisher**  
Vice Chair



**Steven Gretenstein**  
Vice Chair and Financial  
Management  
Committee Chair



**Laura P. Koffsky**  
Vice Chair and  
Israel and Overseas  
Committee Chair



**Sidney M. Pertnoy**  
Vice Chair



**Jeffrey Scheck**  
Vice Chair and  
General Campaign  
Chair



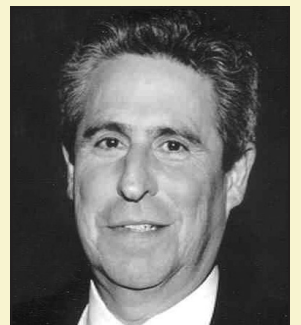
**Lily Serviasky**  
Vice Chair and The  
Foundation of the Greater  
Miami Jewish Federation  
Chair



**Hedy K. Whitebook**  
Vice Chair



**Ray Ellen Yarkin**  
Vice Chair



**Richard Yulman**  
Vice Chair



**Matthew L. Adler**  
Secretary



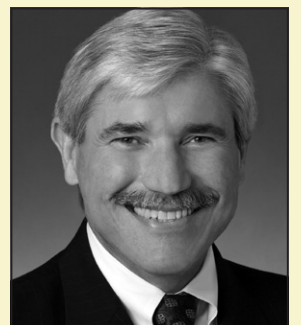
**Jacob Serfati**  
Associate Secretary



**Elise Scheck Bonwitt**  
Treasurer



**Robin Jacobs**  
Associate Treasurer



**Jacob Solomon**  
President and Chief  
Executive Officer

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 Nancy Zaretsky  
 Isaac Zelcer \*\*  
 Regina F. Zelonker  
 Rabbi Yochanan Zweig  
 \* Life Member  
 ♦ Federation Past President  
 or Past Board Chair

## 2017-2018 STANDING COMMITTEES

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### Agency Support

Edward Beiner  
 Amy Berger Chafetz

### Audit

John Sumberg

### Building Operations

Steven Hurwitz

### Bylaws and Governance

Rep. Elaine Bloom

### Campaign Cabinet

Jeffrey Scheck

### Elevate Leadership

Regina F. Zelonker

### Executive Evaluation and Compensation

Amy N. Dean

### Federation/Synagogue Relations

Rabbi Jonathan Berkun  
 Robert Hertzberg

### Financial Management

Steven Gretenstein

### The Foundation of the Greater Miami Jewish Federation

Lily Serviansky

### Holocaust Memorial Miami Beach

Sidney M. Pertnoy

### Investment

Steven Wagner

### Israel and Overseas

Laura P. Koffsky

### Israel Engagement

Mytyl Simancas-Bister

### Jewish Community Relations Council

Nancy Zaretsky

### Jewish Volunteer Center

Tobi Ash

### Marketing and Communications

Janice Lipton

### Miami Beach Branch Board

Scott Wagner

### Mishkan Miami of the Greater Miami Jewish Federation

Lourdes Gabriela Suarez

### Nominating

Brian L. Bilzin

### North Dade/Aventura Branch Board

Elise Scheck Bonwitt

### Philanthropic Initiatives

Barbara Black Goldfarb

### Planning and Distribution

Mojdeh Khaghan Danial

### Pledge Redemption

Barry T. Gurland

### South Dade Branch Board

Ryan Bailine

### The Network

Evan Berger  
 Alexandra Lehson

### Women's Philanthropy Board

Sara Bejar

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If you would like to learn more about Corporate Sponsorship opportunities with the Greater Miami Jewish Federation, please contact Adam Kaplan at 786.866.8414 or [akaplan@gmjf.org](mailto:akaplan@gmjf.org).

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*The Mission of the Greater Miami Jewish Federation is to mobilize human and financial resources to care for those in need, strengthen Jewish life and advance the unity, values and shared purpose of the Jewish people in Miami, in Israel and around the world.*